

**New Holland Chapter of P.R.E. | Chartered November 2015**  
**Monthly Referral Report: Month Ending January 2019**

| Monthly Scorecard |              |              |                                   |         |         |        |         |
|-------------------|--------------|--------------|-----------------------------------|---------|---------|--------|---------|
| Member ID         | Last Name    | First Name   | Category                          | GAV MO. | GAV YTD | REC MO | REC YTD |
| 1549              | Blank        | Randal       | General Contractor                | 1       | 1       | 1      | 1       |
| 1658              | Byers-Ambler | Melissa Anne | Massage Therapy                   | 1       | 1       | 2      | 2       |
| 1656              | Castelli     | Anthony      | Auto Detailing                    | 0       | 0       | 0      | 0       |
| 1970              | Castelli     | Denise       | Aromatherapy & Essential Oils     | 1       | 1       | 0      | 0       |
| 2056              | Dienner      | Connie       | Arts                              | 3       | 3       | 9      | 9       |
| 1567              | Discavage    | Theresa      | Mortgage Lender                   | 3       | 3       | 3      | 3       |
| 1937              | Durling      | Micah        | Video Production                  | 1       | 1       | 2      | 2       |
| 1592              | Eadline      | Alan         | Electrical Contractor             | 0       | 0       | 1      | 1       |
| 1795              | Fulmer       | David S.     | Insurance - Life & Health         | 3       | 3       | 0      | 0       |
| 1616              | Horan, Au.D. | Zoe          | Audiology Services & Hearing Aids | 7       | 7       | 3      | 3       |
| 1553              | Kadel        | Mark         | Accounting                        | 1       | 1       | 2      | 2       |
| 1603              | Kozloski     | Justin       | Telecommunications                | 2       | 2       | 2      | 2       |
| 1649              | Kulp         | Matt         | Landscaper                        | 4       | 4       | 6      | 6       |
| 1548              | Lefever      | Doris        | Floor Coverings                   | 1       | 1       | 3      | 3       |
| 1555              | Lehman       | Carol        | Realtor - Residential             | 10      | 10      | 1      | 1       |
| 1554              | Lehman       | Chuck        | Insurance - P & C                 | 5       | 5       | 3      | 3       |
| 778               | Morken       | Josh         | Fire & Water Restoration          | 2       | 2       | 1      | 1       |
| 547               | Morris       | Stephen      | Printer                           | 3       | 3       | 5      | 5       |
| 1839              | Nguyen       | Hoang        | Auto & Mechanical Repair          | 1       | 1       | 6      | 6       |
| 1550              | Owens        | Vicki        | Eye Care & Optometry              | 9       | 9       | 3      | 3       |
| 1743              | Rabberman    | Brian        | Banker                            | 1       | 1       | 1      | 1       |
| 1748              | Reece, ND    | Michael      | Naturopathic Doctor               | 1       | 1       | 0      | 0       |
| 1285              | Reinford     | Kendall      | IT Support Services               | 1       | 1       | 3      | 3       |
| 1552              | Rittenhouse  | Dr. Joshua   | Chiropractor                      | 0       | 0       | 1      | 1       |
| 1556              | Weaver       | Tom          | Personal Trainer                  | 4       | 4       | 2      | 2       |
| 1547              | Wessel       | Allen B.     | Investment Advisor                | 3       | 3       | 2      | 2       |
| 1843              | Zimmerman    | Joe          | Plumbing & HVAC                   | 0       | 0       | 2      | 2       |
|                   | PAST         | MEMBERS      |                                   | 0       | 0       | 0      | 0       |
|                   | NON          | MEMBERS      |                                   | 2       | 2       | 6      | 6       |

| Top Referral Givers |       |    |
|---------------------|-------|----|
| Lehman              | Carol | 10 |
| Owens               | Vicki | 9  |
| Horan, Au.D.        | Zoe   | 7  |

| Members Receiving No Referrals |          |  |
|--------------------------------|----------|--|
| Castelli                       | Anthony  |  |
| Castelli                       | Denise   |  |
| Fulmer                         | David S. |  |
| Reece, ND                      | Michael  |  |

Totals

|           |           |           |           |
|-----------|-----------|-----------|-----------|
| <b>70</b> | <b>70</b> | <b>70</b> | <b>70</b> |
|-----------|-----------|-----------|-----------|

