

## Reading Chapter of P.R.E. | Chartered September, 2002

### Monthly Referral Report: Month Ending December 2017

#### Monthly Scorecard

Member ID	Last Name	First Name	Category	GAV MO	GAV YTD	REC MO	REC YTD
483	Buffa	Jerry	Realtor - Residential	0	28	0	20
1262	Drexler	Tom	Financial Advisor	4	48	0	24
382	Feather	Joan	Printer	17	156	4	145
954	Fink	Ben	Painting Contractor	0	25	1	32
692	Gibson	Melissa	Title Insurance & Services	1	53	0	5
1088	Gilmer	Corey	General Contractor	8	77	12	91
355	Glass, Jr.	Forrest	Accounting	12	61	4	60
1633	Harnish	Keith	Heating & A/C	4	46	2	30
376	Higbee	William	Legal Services	6	82	5	116
1283	Holler	Jim	Pressure Washing	4	67	3	44
372	Jones	Scott	Insurance - Property & Casualty	2	35	0	12
370	Levan	Sharon	Skin Care & Cosmetics	2	75	7	77
358	Lightner	Cindy	Salon & Spa	16	253	9	174
385	Martin	Rantz	Water Purification	1	11	0	34
459	Mayer	Rhonda	Insurance - Life & Health	1	40	4	65
1430	Mercedes	Bladimir	Business Loan Broker	1	26	0	11
1294	Moss	Dr. Bill	Chiropractor	4	61	26	312
359	Prinzo	Joe	Billboard Advertising	2	26	0	22
375	Salks	Diane	Landscaper	13	246	11	108
367	Schweitzer	Greg	Stress Relief and Wellness Coaching	1	37	2	10
357	Shermot	Trish	Banker - Personal	2	30	1	29
740	Stenson	Hank	Floor Coverings	9	87	5	44
1869	Vespico	Lisa	Health & Nutrition	2	35	5	49
1800	Watt	Jeffrey	Mortgage Lender	2	19	0	17
	PAST	MEMBERS		0	89	0	40
	NON	MEMBERS		1	20	14	162

#### Top Referral Givers

Feather	Joan	17
Lightner	Cindy	16
Salks	Diane	13
Glass, Jr.	Forrest	12

#### Members Receiving No Referrals

Buffa	Jerry
Drexler	Tom
Gibson	Melissa
Jones	Scott
Martin	Rantz
Mercedes	Bladimir
Prinzo	Joe
Watt	Jeffrey

Totals

<b>115</b>	<b>1733</b>	<b>115</b>	<b>1733</b>
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