

**Berkshire Chapter of P.R.E. | Chartered April 2010**  
**Monthly Referral Report: Month Ending September 2016**

**Monthly Scorecard**

Member_ID	Last Name	First Name	Category	GAV MO	GAV YTD	REC MO	REC YTD
1643	Balinski	John J.	Health & Nutrition	0	16	0	13
1198	Bauer	Jay	Financial Advisor	1	25	2	31
874	Brooks	Jim	Voluntary Benefits	7	37	1	4
630	Chilton	Kim	Entertainment	7	71	0	10
840	Christman	Susan	Promotional Products	2	21	3	15
1714	Craciun	Ion	Merchant Services	0	4	2	2
1418	Eberly	Kordel	IT Support Services	4	66	1	11
1486	Gardella	Maribeth	Memory Quilts	5	51	2	18
710	Geiger	Alicia M.	Travel Agent	3	27	1	18
86	Grossman	Mary	Mortgage Lender	3	29	3	27
87	Heim	Pete	Realtor	7	57	0	4
1716	Houp	Heather	Landscaper	0	3	1	3
934	Huggins, CLC	Donald L.	General Contractor	2	12	2	32
1419	Hutsko	Catherine	Cleaning Services	2	30	9	114
1277	Klein	Brian	Identity Theft Services	4	63	4	43
1603	Kozloski	Justin	Telecommunications	0	11	1	4
1689	Leifer	Michael	Restaurant	1	1	6	26
1471	Murray	Chrissy	Printer	8	65	4	40
1300	Regneth	Lawrence J.	Consultancy	5	37	2	7
80	Renninger	Diane	Accounting	2	14	1	38
609	Renninger	Jeremy	Payroll Service	0	18	6	59
88	Robezzoli	Al	Web Design & Online Marketing	0	0	0	0
85	Ross	Dave	Insurance - Property & Casualty	5	62	5	54
1488	Soltis	Steve	Floor Coverings	2	10	0	1
1604	Werley	Connie A.	Banker	1	16	1	8
	PAST	MEMBERS		8	113	3	165
	NON	MEMBERS		1	53	20	165

Totals

**80      912      80      912**

**Top Referral Givers**

Murray	Chrissy	8
Brooks	Jim	7
Chilton	Kim	7
Heim	Pete	7

**Members Receiving No Referrals**

Balinski	John J.
Chilton	Kim
Heim	Pete
Robezzoli	Al
Soltis	Steve

