

**Berkshire Chapter of P.R.E. | Chartered April 2010**  
**Monthly Referral Report: Month Ending October 2016**

Monthly Scorecard							
Member_ID	Last Name	First Name	Category	GAV MO	GAV YTD	REC MO	REC YTD
1643	Balinski	John J.	Health & Nutrition	2	18	5	18
1198	Bauer	Jay	Financial Advisor	1	26	5	36
874	Brooks	Jim	Voluntary Benefits	4	41	0	4
630	Chilton	Kim	Entertainment	6	77	0	10
840	Christman	Susan	Promotional Products	3	24	1	16
1714	Craciun	Ion	Merchant Services	0	4	1	3
1418	Eberly	Kordel	IT Support Services	6	72	1	12
1486	Gardella	Maribeth	Memory Quilts	10	61	1	19
710	Geiger	Alicia M.	Travel Agent	7	34	1	19
86	Grossman	Mary	Mortgage Lender	0	29	4	31
87	Heim	Pete	Realtor	4	61	0	4
1716	Houp	Heather	Landscaper	2	5	0	3
934	Huggins, CLC	Donald L.	General Contractor	3	15	2	34
1419	Hutsko	Catherine	Cleaning Services	2	32	7	121
1277	Klein	Brian	Legal Services	4	67	5	48
1603	Kozloski	Justin	Telecommunications	1	12	0	4
1689	Leifer	Michael	Restaurant	0	1	16	42
1471	Murray	Chrissy	Printer	13	78	1	41
1300	Regneth	Lawrence J.	Consultancy	4	41	0	7
80	Renninger	Diane	Accounting	3	17	1	39
609	Renninger	Jeremy	Payroll Service	1	19	11	70
88	Robezzoli	Al	Web Design & Online Marketing	2	2	1	1
85	Ross	Dave	Insurance - Property & Casualty	5	67	1	55
1488	Soltis	Steve	Floor Coverings	1	11	0	1
1604	Werley	Connie A.	Banker	2	18	1	9
	PAST	MEMBERS		0	113	0	165
	NON	MEMBERS		1	54	22	187

Totals

**87      999      87      999**

Top Referral Givers		
Murray	Chrissy	13
Gardella	Maribeth	10
Geiger	Alicia M.	7

Members Receiving No Referrals		
Brooks	Jim	
Chilton	Kim	
Heim	Pete	
Houp	Heather	
Kozloski	Justin	
Regneth	Lawrence J.	
Soltis	Steve	

